

Client Services

What Can The Leading Real Estate Investment Services Firm Do for You?

Investment Sales:

The industry's most powerful real estate transaction platform

Property marketing and dispositions

- Forward-looking underwriting and market positioning
- Professional representation
- Relationships with the largest pool of investors
 - Real-time communication system (MNet)
 - State-of-the-art marketing center (Marketplace)
- Proactive due diligence management

Property acquisitions

- Industry-leading inventory system (MNet)
- Real-time acquisition matching (Buyer Needs)
- Market- and property-specific targeting

Financing:

The most competitive rates - the most reliable execution

- Provided by Marcus & Millichap Capital Corporation (MMCC)
- National network of capital sources
- Access to the most competitive debt and equity capital
- Financing for acquisitions, refinancing, development and redevelopment

Research:

Industry-leading market research by property type

- Comprehensive ranking of markets
- National and local reports
- Submarket analysis
- Custom studies and analysis

Advisory Services:

Long-term real estate investment strategy

- Assessment of clients' investment objectives
- Disposition / Acquisition and portfolio strategy

Custom advisory and consulting services

- Asset analysis and opinion of value
- Property operations analysis
- Specific asset buy-sell strategy
- Market and submarket analysis and ranking
- Portfolio strategy by property type
- Development and redevelopment feasibility studies